

STEVEN YOGGERST  
REGIONAL VICE PRESIDENT  
ANNUITY DIVISION

IL & E. MO



## Guardian Investor Services LLC

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Steve brings 18 years of industry experience with a wide and varied background to his role at Guardian. With a unique ability to simplify complex ideas and present them in a clear and compelling manner, Steve has built working relationships that go far beyond providing financial products. Steve's mission is to offer proven and predictable retirement income strategies that help clients focus on their long-term goals. He also specializes in helping financial advisors find opportunities to grow their practice.

### Business-Building Services

- Client Seminars and Workshops
- Business-Building Seminars
- Industry and Product Training

### Education and Specialized Training

- Woodbury University, BA in Marketing
- Series 6, 7, 22 and 63 Licensed
- Sequoia Sales Training

Steve resides in Arlington Heights, Illinois. He is a connoisseur of wine, enjoys playing racquetball and traveling.



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